

STO BUILDING GROUP GLOBAL SERVICES

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ABSTRACT

As your trusted construction partner, STOBG continues to closely follow and monitor cost and construction trends as they develop and respond to political, economic, and environmental pressures, both locally and globally. STOBG, through our global network of Business Units and Strategic Alliance Partners, collects and analyzes data from across the world in order to generate timely reports that represent the market as it stands so that we are able to provide future outlooks over a broad timeframe. The following reporting data represent actual construction costs, not projections, from recently completed projects during Q2 by our family of companies within these specific locales. We hope this bulletin helps you in your understanding of the current cost trends and helps you strategically plan your company's growth into the upcoming quarters.



STOBG US OFFICE LOCATIONS

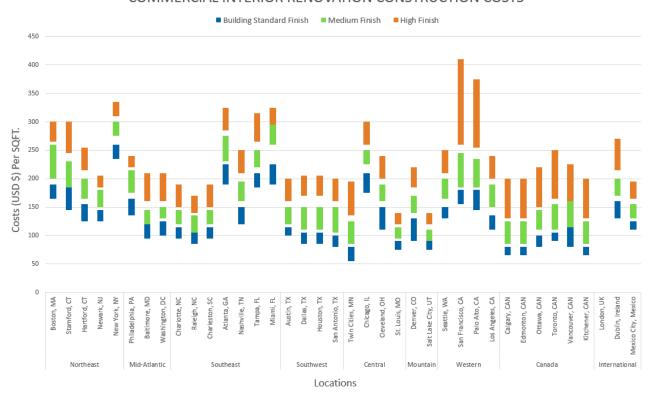
- Atlanta, GA Augusta, GA Austin, TX Bala Cynwyd, PA Boise, ID Boston, MA Charleston, SC Dallas, TX Denver, CO (2) Fairfield N.I Fort Myers, FL Gainesville, FL Honolulu, HI Houston, TX Irvine. CA Jacksonville, FL Lihue, HI Los Angeles, CA Mountain View, CA Nashville, TN
- New York, NY Orlando, FL (2) Pasadena, CA Philadelphia, PA Phoenix, AZ Sacramento, CA Salt Lake City, UT San Antonio, TX San Diego, CA San Francisco, CA San Jose, CA Sarasota, FL Seattle, WA Stamford, CT Tacoma, WA Tallahassee, FL Tampa, FL Windham, NH Woodbridge, NJ

STOBG INTERNATIONAL OFFICE LOCATIONS

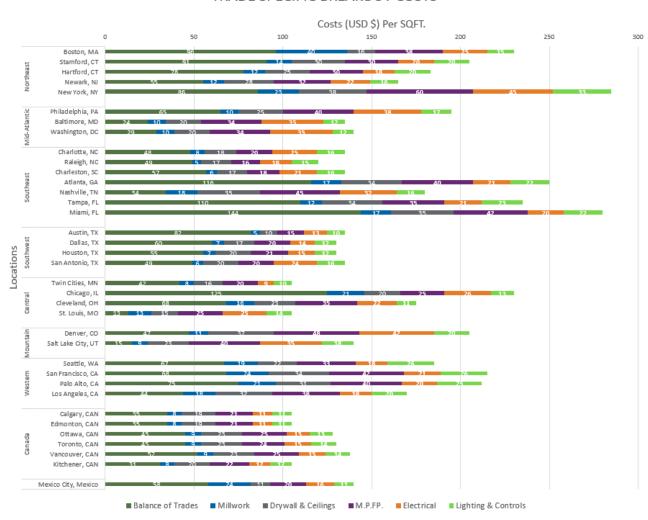
- Calgary, Canada
- Dublin, Ireland
- Edmonton, Canada
- Kitchener, Canada
- London, United Kingdom
- Ottawa, Canada
- Toronto, Canada
- Vancouver, Canada



COMMERCIAL INTERIOR RENOVATION CONSTRUCTION COSTS



TRADE SPECIFIC BREAKOUT COSTS







Construction Costs – Southeast Heating Up					
City	Q1 Median	Increase			
Tampa, FL	\$100 +/-	\$235 +/-	~ 2.3x		
Atlanta, GA	\$130 +/-	\$250 +/-	~ 2.0x		
Miami, FL	\$140 +/-	\$275 +/-	~ 2.0x		

Permitting Times – Markets on the Rise					
City	Q1 Process	Q2 Process	Percentage Increase		
Baltimore, MD	6-8 weeks	14-24 weeks	Over 100%		
Washington, DC	10-12 weeks	14-24 weeks	Over 40%		
Seattle, WA	18-32 weeks	26-36 weeks	Over 40%		





LAW FIRMS COST PER SQUARE FOOT

City	Occupied Restacks & HQ Relocations			
	Cost Per SF (USD \$)			
Boston, MA	\$200 - \$245			
New York, NY	\$230 - \$275			
Philadelphia, PA	\$190 - \$245			
Washington, DC	\$145 - \$205			
Miami, FL	\$300 - \$350			
Dallas, TX	\$175 - \$220			
Chicago, IL	\$195 - \$260			
St. Louis, MO	\$95 - \$120			
Denver, CO	\$160 - \$220			
Salt Lake City, UT	\$140 - \$180			
Seattle, WA	\$240 - \$275			
San Francisco, CA	\$245 - \$410			
Los Angeles, CA	\$165 - \$250			
Toronto, CAN	\$220 - \$265			

Typical Project Criteria / Characteristics:

- 15Ksf minimum
- Partner Offices Mix of Interior & Perimeter
- Reception
- Conference Rooms
- Huddle & Phone Rooms
- Cafés & Pantries
- Copy & Print Areas, Mail Room
- Robust Millwork Packages
- Demountable Office Partitions

Above & Beyond:

- Interconnecting Staircase
- Food Prep / Cooking Kitchens
- Operable Partitions
- Studio / Acoustically Sensitive Spaces
- Amenity Spaces





COMMERCIAL INTERIOR FIT-OUTS (INCLUSIVE OF LAW FIRMS) COST PER SQUARE FOOT AND PERMIT LEAD TIMES

City	High Finish	Medium Finish	Building Standard	Permitting Process	
Boston, MA	\$265 - \$300	\$200 - \$260	\$165 - \$190	4-6 wks	
Stamford, CT	\$245 - \$300	\$185 - \$230	\$145 - \$185 4-6 wks		
Hartford, CT	\$215 - \$255	\$165 - \$200	\$125 - \$155	4-6 wks	
Newark, NJ	\$185 - \$205	\$150 - \$180	\$125 - \$145	4-6 wks	
New York, NY	\$310 - \$335	\$275 - \$300	\$235 - \$260	3-4 wks	
Philadelphia, PA	\$220 - \$240	\$175 - \$215	\$135 - \$165	2-3 wks	
Baltimore, MD	\$160 - \$210	\$120 - \$145	\$95 - \$120	14-24 wks	
Washington, DC	\$160 - \$210	\$130 - \$150	\$100 - \$125	14-24 wks	
Charlotte, NC	\$150 - \$190	\$120 - \$145	\$95 - \$115	6-8 wks	
Raleigh, NC	\$140 - \$170	\$105 - \$135	\$85 - \$105	8-10 wks	
Charleston, SC	\$150 - \$190	\$120 - \$145	\$95 - \$115	6-8 wks	
Atlanta, GA	\$285 - \$325	\$230 - \$275	\$190 - \$225	12-16 wks	
Nashville, TN	\$210 - \$250	\$160 - \$195	\$120 - \$150	12-16 wks	
Tampa, FL	\$265 - \$315	\$220 - \$250	\$185 - \$210	12-16 wks	
Miami, FL	\$295 - \$325	\$260 - \$295	\$190 - \$225	12-16 wks	
Austin, TX	\$160 - \$200	\$120 - \$150	\$100 - \$115	8-10 wks	
Dallas, TX	\$170 - \$205	\$110 - \$150	\$85 - \$105	8-12 wks	
Houston, TX	\$170 - \$205	\$110 - \$150	\$85 - \$105	6-8 wks	
San Antonio, TX	\$160 - \$200	\$105 - \$150	\$80 - \$100	10-14 wks	
Twin Cities, MN	\$135 - \$195	\$85 - \$125	\$55 - \$80	4-6 wks	
Chicago, IL	\$260 - \$300	\$225 - \$250	\$175 - \$210	4-5 wks	
Cleveland, OH	\$200 - \$240	\$160 - \$190	\$110 - \$150	4-8 wks	
St. Louis, MO	\$120 - \$140	\$95 - \$115	\$75 - \$90	2-3 wks (City); 4-10 wks (Suburbs)	
Denver, CO	\$185 - \$220	\$140 - \$170	\$90 - \$130	8-12 wks	
Salt Lake City, UT	\$120 - \$140	\$90 - \$110	\$75 - \$90	6-9 wks	
Seattle, WA	\$210 - \$250	\$165 - \$200	\$130 – \$150	4mo. Intake + 6-8mo. Review	
San Francisco, CA	\$260 - \$410	\$185 - \$245	\$155 - \$180	3-4 wks OTC; 32+ wks Intake	
Palo Alto, CA	\$255 - \$375	\$185 - \$235	\$145 - \$180	8-12 wks Intake	
Los Angeles, CA	\$200 - \$240	\$150 - \$190	\$110 - \$135	12-16 wks	
Calgary, CAN	\$130 - \$200	\$85 - \$125	\$65 - \$80	6-8 wks	
Edmonton, CAN	\$130 - \$200	\$85 - \$125	\$65 - \$80	4-6 wks	
Ottawa, CAN	\$150 - \$220	\$110 - \$145	\$80 - \$100	8-10 wks	
Toronto, CAN	\$165 - \$250	\$110 - \$155	\$90 - \$105	8-10 wks	
Vancouver, CAN	\$160 - \$225	\$115 - \$160	\$80 - \$115	12-16 wks	
Kitchener, CAN	\$130 - \$200	\$85 - \$125	\$65 - \$80	4-6 wks	
Dublin, Ireland	\$215 - \$270	\$170 - \$200	\$130 - \$160	2-3 wks	
Mexico City, Mexico	\$165 - \$195	\$130 - \$155	\$110 - \$125	6-8 wks	





TRADE SPECIFIC BREAKOUT COSTS COST PER SQUARE FOOT (*BASED ON MEDIAN COST FROM MEDIUM FINISH PROJECT COST RANGES)

City	Millwork	Drywall & Ceilings	M.P.FP.	Electrical *Fire Alarm N.I.C.	Lighting & Controls	Balance of Trades
Boston, MA	\$40	\$16	\$38	\$25	\$15	\$96
Stamford, CT	\$14	\$30	\$30	\$20	\$20	\$91
Hartford, CT	\$12	\$25	\$30	\$18	\$20	\$78
Newark, NJ	\$12	\$28	\$32	\$22	\$16	\$55
New York, NY	\$23	\$38	\$60	\$45	\$33	\$86
Philadelphia, PA	\$10	\$25	\$40	\$38	\$17	\$65
Baltimore, MD	\$10	\$20	\$34	\$35	\$12	\$24
Washington, DC	\$10	\$20	\$34	\$35	\$12	\$49
Charlotte, NC	\$8	\$18	\$20	\$25	\$16	\$48
Raleigh, NC	\$5	\$17	\$16	\$18	\$15	\$49
Charleston, SC	\$6	\$17	\$18	\$21	\$16	\$57
Atlanta, GA	\$17	\$34	\$40	\$21	\$22	\$116
Nashville, TN	\$18	\$35	\$45	\$32	\$16	\$34
Tampa, FL	\$12	\$34	\$35	\$21	\$23	\$110
Miami, FL	\$17	\$35	\$42	\$20	\$22	\$144
Austin, TX	\$5	\$10	\$15	\$13	\$10	\$82
Dallas, TX	\$7	\$17	\$20	\$14	\$12	\$60
Houston, TX	\$7	\$20	\$21	\$15	\$12	\$55
San Antonio, TX	\$6	\$20	\$20	\$24	\$16	\$49
Twin Cities, MN	\$8	\$16	\$20	\$9	\$10	\$42
Chicago, IL	\$21	\$20	\$25	\$26	\$13	\$125
Cleveland, OH	\$16	\$23	\$35	\$22	\$11	\$68
St. Louis, MO	\$13	\$15	\$25	\$25	\$14	\$13
Denver, CO	\$11	\$37	\$48	\$42	\$20	\$47
Salt Lake City, UT	\$9	\$25	\$41	\$39	\$20	\$15
Seattle, WA	\$19	\$22	\$33	\$18	\$26	\$67
San Francisco, CA	\$24	\$34	\$42	\$21	\$26	\$68
Palo Alto, CA	\$21	\$31	\$40	\$20	\$25	\$75
Los Angeles, CA	\$18	\$32	\$38	\$18	\$20	\$44
Calgary, CAN	\$8	\$19	\$21	\$11	\$11	\$35
Edmonton, CAN	\$8	\$19	\$21	\$11	\$11	\$35
Ottawa, CAN	\$9	\$23	\$25	\$13	\$13	\$45
Toronto, CAN	\$9	\$23	\$24	\$15	\$14	\$45
Vancouver, CAN	\$9	\$23	\$25	\$15	\$14	\$52
Kitchener, CAN	\$8	\$20	\$22	\$12	\$12	\$31
Mexico City, Mexico	\$24	\$11	\$20	\$16	\$11	\$58

































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